ITML Institute
IT Management and Leadership Institute

Helping Today's Technologists Become Tomorrow's Leaders

Capability Statement

CAGE #: 95C23
UEI No #: HX9TB6LMXCG3
NAICS Code: 611430

Company Profile:

Founded in 2009, the **IT Management and Leadership Institute** is a leading provider of IT management/leadership, interpersonal communication and business skills training. It is also the governing body of two certifications in IT management:

- Information Technology Management and Leadership Professional (ITMLP®)
- Information Technology Management and Leadership Executive (ITMLE®)

Company Mission:

Enhance the management and leadership capabilities of those working within IT and of the IT function itself through the delivery of world-class training, certification, and IT executive coaching.

Past Performance Federal Includes:

- Defense Finance Accounting Service
- National Aeronautics and Space Administration
- Internal Revenue Service
- Natural Resources Conservation Service
- Government Publishing Office

Government participants in our IT leadership certification classes includes:

- Federal Aviation Administration
- Federal Bureau of Investigation
- US Airforce, Military and Civilian
- US Customs and Border Protection
- US General Services Administration

Industry and municipal participants in our IT leadership certification classes includes:

- AIG Investments
- CVS Heath
- Dell
- La-Z-Boy
- Milwaukee Tool
- Disney
- City of Detroit
- TJX Companies
- Tyson Foods
- Northrop Grumman
- Texas A&M Univ.
- Northwell Health

- US Olympic & Paralympic Committee
- MidAmerican Energy Company
- St. Joseph's Health
- Jacobs Engineering
- Mayville Engineering Company Inc

Differentiators:

A small and dynamic business, recognized by CIO.com and Indeed.com as a *Top IT Leadership Development Program*, we are the voice of experience in IT management and leadership training. Founded by a former senior IT executive, we specialize in training soon-to-be, new and experienced IT professionals enhance their current job performance, position them for promotion, and accelerate their upward career movement by teaching them the "Business of IT".

Core Competencies:

We train your IT personnel, managers, and leaders to take them to the next level through the delivery of live, instructor-led virtual classes in the following areas.

- IT management and leadership Training
- Conflict Resolution and Difficult Conversations
- Effective Communication Using Emotional Intelligence
- Great Help Desk and Internal IT Client Service
- IT as an Agent of Organizational Change
- The Steve Jobs Way: Innovation & Leadership You Can Use
- Managing/Leading Hybrid Teams
- Time Management and Productivity
- Leading through Influence
- Negotiation Skills
- Presentation Skills
- Fostering IT Innovation